

# PAMELA EVETTE: PRESIDENT & CEO, QUALITY BUSINESS SOLUTIONS

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## My NativeAdVantage:

### Bio:

Pamela Evette brings more than 20 years of financial management, compliance and controller experience and an entrepreneurial spirit to her role as President/CEO of **Quality Business Solutions**. A trained accountant and former CFO, Evette's primary expertise is in building Professional Employer Organizations (PEOs), firms that provide a service under which an employer can outsource employee management tasks, such as payroll, employee benefits and workers' compensation, recruiting, risk/safety management, and training and development. Under her leadership, QBS has grown exponentially, experienced revenue growth of nearly \$300 million over the past three years, making it a nearly \$1 billion dollar enterprise. QBS has been honored as one of the best places to work in its home state of South Carolina and as one of the Inc. 5000 fastest growing companies in the United States.



Simplifying HR Benefiting Business

### **What do you do best?**

After many years consulting other PEOs, I decided to form my own company. My husband David – COO of Quality Business Solutions – and I saw the challenges our clients were faced with on a daily basis and we believed we could offer something unique by combining our experience, knowledge and expertise in areas of Payroll, HR and Benefits. We knew we could offer value by providing a “one-stop-shop” for outsourcing complex, time-consuming administrative functions to customers – allowing them to focus on growing and nurturing their own businesses. We started off small and grew organically over the years and much of our growth was the result of word of mouth referrals from our existing clients.

At QBS, we are obsessed with protecting our clients and helping them grow by staying current, anticipating the needs of their business, being forward-thinking, passionate about growth, and being entrepreneurial ourselves. We create an atmosphere of collaboration, cohesion and shared-interest, all in the name of partnership. Our uniqueness comes in the direct access we provide to our clients, many of whom we consider friends and partners. When you call us, you are connected with a designated QBS team member who knows your story, knows your challenges and is ready and able to help no matter the need.

### **What makes you the best?**

I am very much an extrovert and I enjoy spending time with and talking with all types of people. I’m a people person and I’m also very empathetic. I’m able to use these qualities with employees and clients to build trust, nurture relationships and help others to achieve their goals.

### **What are your aspirations?**

As we’ve built QBS, we’ve been very fortunate that it’s continued to

grow and see success year after year. We have a great deal to offer and there are still so many other people who could benefit from our services. I'd love to see us continue to grow this business in SC – helping the economy and continuing to create jobs. Beyond that, my children help out and continue to learn about our business. My dream would be that my kids would want to be part of the business and someday possibly lead it. I love what I do, but if I ever retire, I'd love to get more involved in politics in order to help individuals, entrepreneurs and businesses.

### **Biggest Success?**

In the past two years, I've received some incredible recognition including being named as one of Enterprising Women Magazine's Enterprising Women of the Year 2016 and as Inc. Magazine's #3 Female Entrepreneur in America in their annual Impact 50 awards in 2015. Still, I think I felt the most pride when QBS finally broke the \$1 Billion revenue mark in 2015 – none of which would've been possible without the support of my family and incredible dedication of the entire QBS team.

### **Most Challenging Moment?**

In the early years of my career, many of which I spent as a single mother, I struggled with how to best balance the work that I needed to do to support my family with my strong desire to be very present in my children's' lives. I was approached with an opportunity that would require a great deal of travel. I knew that ultimately this would help me to my dream of building my own business, but I also knew it would potentially compromise what I wanted for my children. I was fortunate to be able to negotiate a remote working arrangement where I could be more flexible. My mother – who's always been an incredible support person in my life – also offered to travel with me so that I could bring my children with me on work trips and I wouldn't need to be separated from them for long periods of time.

### **Motto?**

“The worst opportunities are the ones you didn't take,” which means that you can't let your fears of what might happen hold you back. This isn't to say that you should be irresponsible – you do need to

be thoughtful in the decisions you make, but you need to take risks if you're going to achieve your dreams. Sometimes your risks will pay off, sometimes you will fail, but every time you will learn something valuable.

### **Favorite People/Role Models?**

My father. He taught me so much about the value of hard work and the importance of family. He was an incredible man and I wish more than anything that he were still here. I wish he could've seen all that we've done at QBS. But I know he's looking down on me and I think he'd be proud of our business and our family.

### **Favorite Places/Destinations?**

Disney World – I really believe that it is the happiest place on earth. My family goes every year – it's magical.

Rome – I traveled to Rome with my family in 2014 and it was simply incredible. The city is beautiful and filled with so much history. During our time there, we were able to attend mass and were greeted by the Pope. It was one of the most amazing experiences of my life.

Las Vegas – My husband David and I love to travel to Vegas. We enjoy the food, shows, shopping and people watching!

### **Favorite Products/Objects?**

I love bags, shoes and jewelry – Louis Vuitton, Christian LouViton and Chanel

### **Current Passions?**

Honestly – enjoying every moment with the children possible. My family is my number one priority and with a daughter who's a Junior in college, a son who's a senior in high school and my youngest son who's in 4th grade, I look forward to every phone call, visit, football game, mass and meal with my kids – they grow up so fast!

Outside of my family, I am very passionate about any cause that is focused on helping children. As adults, it is our job to protect and

care for these little angels. We are big supporters of St. Jude's Children's Hospital and the St. Francis Foundation and their continued work on the NeoNatal unit at St. Francis Bon Secours in Greenville, SC.

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